

JAY M. PAGHADAL

RETAIL MANAGER – Inventory Management, Shrink Control, & Store Operations Management

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📍 Calgary, Canada

in [LinkedIn](#)

SKILLS

- **Retail Operations & Inventory Systems:** Inventory Management, Shrink Control, Stock Replenishment
- **Merchandising & Store Execution:** Proficient with Planogram Execution, Visual Merchandising
- **Store Operations Management:** Workflow Coordination, Task Allocation, Food Safety Standards
- **Inventory & POS Platforms:** POS Systems, Retail Inventory Systems, Order Discrepancy Resolution.
- **Vendor & Stock Control Processes:** Vendor Communication, Stock Audits, Replenishment Planning

WORK EXPERIENCE

Grocery Clerk

September 2023 – January 2026

Food Basics

Ontario

- Directed bakery dairy inventory cycles across 2 departments, sustaining 98% stock availability through FIFO analytics and expiry tracking controls dashboards.
- Executed shipment verification audits for 120 weekly SKUs, resolving 15% discrepancies using documentation logs and vendor coordination ERP protocols.
- Streamlined planogram execution across 8 core aisles and specialty departments (frozen, dairy, meat, produce, bakery), improving merchandising accuracy metrics by 20% using structured display optimization tools.
- Assessed replenishment scheduling during peak intervals, improving workflow throughput rates by 17% through task allocation matrices systems.
- Enforced food safety audits under SOP frameworks, achieving 100% regulatory adherence across departmental quality inspection checkpoints compliance.

Digital Marketing Intern

September 2022 – November 2022

Flyingbees

India

- Engineered digital campaign analytics across 6 platforms, increasing engagement conversion ratios by 23% through performance dashboard evaluation.
- Analyzed consumer traffic datasets containing Data entries, improving targeting precision metrics by 19% via Advanced Excel dashboards.
- Coordinated cross-functional content deployment schedules, accelerating promotional execution timelines by 14% using workflow tracking sheets.
- Administered social media optimization experiments, enhancing audience acquisition indicators by 27% through algorithm performance assessment at Hootsuite.
- Generated weekly performance reports evaluating 25 KPIs, strengthening data-driven forecasting accuracy by 16% using analytical modeling.

PROJECT EXPERIENCE

Sustainable Retail Pop-Up Business Project

Academic Project

Team Leader – Sales, Merchandising and Vendor Coordination, India

- Led 9 member team to execute 2 day sustainable retail pop-up, achieving 100% stock sell-through across eco-friendly product categories.
- Negotiated supplier pricing structures, coordinated procurement schedules, maintaining 95% on-time product availability during sales operations.
- Implemented merchandising layouts and promotional placements, increasing customer footfall engagement metrics by 32% throughout event duration.
- Delivered sustainability product briefings to 150+ visitors, improving conversion ratios by 28% through structured product knowledge communication.
- Managed POS transactions, cash reconciliation, inventory tracking, generating INR 1000 profit per member through controlled sales reporting.

EDUCATION

Project Management

January 2024 – August 2024

Sheridan College, Ontario

International Business Management

January 2023 – August 2023

Sheridan College, Ontario

Bachelor of Business Administration (B.B.A.)

May 2019 – April 2022

SEMCOL College, India